DEPARTMENT OF FINANCIAL INSTITUTIONS **SECURITIES DIVISION** 2 3 IN THE MATTER OF DETERMINING SDO - 10 - 00 Whether there has been a violation 4 of the Business Opportunity Fraud Act of the SUMMARY ORDER TO CEASE AND DESIST State of Washington by: 5 Vermiculture, Inc., Jeff Owens, their employees Case No. 99-12-0383 6 and agents. 7 Respondents. 8 THE STATE OF WASHINGTON TO: 9 Vermiculture, Inc. Jeff Owens 10 6000 S. Eastern Avenue, Suite #2D Green Valley, NV 89119 11 STATEMENT OF CHARGES 12 Please take notice that the Securities Administrator of the State of Washington has reason to believe 13 that Respondents, Vermiculture, Inc. and Jeff Owens, have violated the Business Opportunity Fraud Act and 14 15 that their violations justify the entry of an order of the Securities Administrator under RCW 19.110.150 to cease and desist from such violations. The Securities Administrator finds that delay in ordering the 16 17 Respondents to cease and desist from such violations would be hazardous to the investors and to the public and that a Summary Order to Cease and Desist should be entered immediately. The Securities Administrator 18 19 finds as follows: 20 TENTATIVE FINDINGS OF FACT 21 I. 22 Vermiculture, Inc. ("Vermiculture") is a Nevada corporation with its principal place of business located at 6000 S. Eastern Avenue, Suite #2D, Green Valley, Nevada. Vermiculture is the seller of an 23 opportunity involving the growing of earthworms (the "earthworm opportunity"). Jeff Owens is a 24

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SUMMARY ORDER TO CEASE AND DESIST

representative of Vermiculture.

Vermiculture, Inc.

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SUMMARY ORDER TO CEASE AND DESIST

opportunity that included the following "Buy Back Policy":

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Vermiculture, Inc.

instructions, telephone support services, and shipping and were priced at \$5,000, \$10,000, and \$25,000, respectively. The materials also included a "Growers Contract" to be signed by a purchaser of the DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 Olympia, WA 98507-9033 (360) 902-8760

Beginning in at least September, 1999, Respondents placed, or caused to be placed, a newspaper advertisement in the Columbian published in Vancouver, Washington. Substantially similar advertisements were later placed in at least the months of October and November, 1999, in such other Washington newspapers as the Eastside Journal published in Bellevue, the Yakima Herald-Republic published in Yakima, and the Everett Herald published in Everett. The advertisements stated substantially the following: "RAISE EARTHWORMS! \$1,000 per day potential..." On December 3, 1999, an investigator with the Securities Division posing as a prospective Washington purchaser of the earthworm opportunity called the telephone number that appeared in one such advertisement and spoke to an individual who identified himself as Jeff Owens ("Owens"). Owens indicated that the name of the company responsible for the advertisement was Vermiculture, Inc. located in Nevada. Owens explained that there were three plans or levels offered to prospective worm growers priced at \$5,000, \$10,000, and \$25,000. Owens noted that whatever plan was selected, it would take a grower three months to grow sufficient worms to sell back a quantity to the company according to a buy-back contract. Owens mentioned that the going price per pound of worms was \$6.00. In a subsequent telephone conversation with the investigator on December 6, 1999, Owens did mention that worms were a commodity and that the buy back price could vary from \$4.00 to \$8.00 per pound. He also mentioned that Vermiculture could not guarantee earnings. The investigator requested and subsequently received by facsimile transmission from Owens and Vermiculture, Inc. informational materials regarding the earthworm opportunity. The materials included an "Earthworm Fact Sheet" describing life span, reproduction, living conditions, and space requirements for earthworms and a description of the three plans or "programs" offered by Vermiculture, Inc. The programs included 30,000, 75,000, or 300,000 breeder worms, growing

1 2	As per the terms stated in grower program # Seller will purchase worms from Buyer at the price of \$6.00 (six dollars US) per pound for the term of this contract. However, as in the case of all commodities, international markets fluctuate, and therefor our prices may change at any time without notice to purchaser. Any agreed buy back is contingent upon live delivery of product to Seller		
3			
4	Vermiculture, Inc. and Jeff Owens failed to provide to the Securities Division investigator posing		
5	as a prospective Washington purchaser of the earthworm opportunity a disclosure document containing		
6	complete material information regarding the opportunity, including but not limited to a financial statement		
7	for Vermiculture, Inc., and failed to disclose that purchasers had a statutory right to rescind the purchase		
8	within seven days of signing a contract.		
9	III.		
10	Vermiculture, Inc. is not currently registered with the Washington Securities Division to offer or		
11	sell business opportunities in the state of Washington and has not previously been so registered.		
12	It is in the public interest that the offer and/or sale of the above-described earthworm opportunity		
13	in violation of the Washington Business Opportunity Fraud Act cease.		
14	An emergency exists in that further sales of the business opportunity described above would be		
15	hazardous to investors and the public of this state.		
16	Based upon the above Tentative Findings of Fact, the following Conclusions of Law are made:		
17	CONCLUSIONS OF LAW		
18	I.		
19	The offer and/or sale of the earthworm opportunity described in Tentative Finding of Fact		
20	I and II constitutes the offer and/or sale of a business opportunity as defined in RCW 19.110.020(1).		
21			
22	II.		
23	The offer and/or sale of the earthworm business opportunity as described in Tentative Findings of		
24	Fact I and II was made in violation of RCW 19.110.070 and RCW 19.110.120 because Respondents and		
	their employees and/or agents failed to provide to a Washington offeree a disclosure document containing		
	SUMMARY ORDER TO CEASE AND DESIST 3 DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Box 9033 Olympia, WA 98507-9033 (360) 902-8760		

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complete material information regarding the earthworm opportunity, including but not limited to a financial statement for Vermiculture, Inc.,

III.

The offer and/or sale of the earthworm business opportunity as described in Tentative Findings of Fact I and II was made in violation of RCW 19.110.110 because Respondents and their employees and/or agents failed to disclose that purchasers had a statutory right to cancel a purchase within seven days of signing a contract.

IV.

The offer and/or sale of the earthworm business opportunity as described in Tentative Findings of Fact I through III was made in violation of RCW 19.110.050(1) because no business opportunity registration has been made nor a permit issued to Respondents for the offer and/or sale of the business opportunity in this state.

The Securities Administrator finds that this action is necessary and appropriate in the public interest and for the protection of investors and that the public safety and welfare require emergency action.

SUMMARY ORDER

Based on the premises of the foregoing,

IT IS THEREFORE HEREBY SUMMARILY ORDERED That Vermiculture, Inc., Jeff Owens, their employees and agents, each cease and desist from violations of RCW 19.110.070 and RCW 19.110.120, the disclosure document requirement and antifraud provisions of the Business Opportunity Fraud Act, respectively.

IT IS THEREFORE HEREBY SUMMARILY ORDERED That Vermiculture, Inc., Jeff Owens, their employees and agents, each cease and desist from violations of RCW 19.110.110, the provision of the Business Opportunity Fraud Act which requires disclosure of a cancellation period of a business opportunity contract.

SUMMARY ORDER TO CEASE AND DESIST

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1 DEPARTMENT OF FINANCIAL INSTITUTIONS **SECURITIES DIVISION** 2 3 IN THE MATTER OF DETERMINING SDO - 10A - 00 Whether there has been a violation 4 of the Business Opportunity Fraud Act of the NOTICE OF OPPORTUNITY TO DEFEND AND State of Washington by: OPPORTUNITY FOR HEARING 5 Vermiculture, Inc., Jeff Owens, their employees Case No. 99-12-0383 6 and agents. 7 Respondents. 8 THE STATE OF WASHINGTON TO: 9 Vermiculture, Inc. Jeff Owens 10 6000 S. East Avenue, Suite #2D Green Valley, NV 89119 11 YOU ARE HEREBY NOTIFIED that a Summary Order To Cease And Desist has been filed by the 12 Department of Financial Institutions, a true and correct copy of which is attached and made a part hereof. 13 YOU ARE HEREBY NOTIFIED that you may file an application for an adjudicative hearing before the 14 15 Washington State Department of Financial Institutions on the Summary Order. Service of this notice is deemed complete upon deposit in the United States mail. YOUR APPLICATION MUST BE RECEIVED BY THE 16 17 DEPARTMENT OF FINANCIAL INSTITUTIONS WITHIN TWENTY (20) DAYS FROM THE DATE YOU RECEIVED THIS NOTICE. If you demand a hearing, you will be notified of the time and place for the hearing 18 19 at least seven (7) days in advance of the hearing date. 20 At the hearing, you may appear personally, and by counsel, if you desire. The hearing will be as 21 informal as is practical within the requirements of the Administrative Procedure Act (see chapter 34.05 RCW). 22 The hearing will be recorded. The primary concern will be getting to the truth of the matter insofar as the 23 Summary Order is concerned. Technical rules of evidence will not be binding at the hearing except for the rules of privilege recognized by law. You have the right to present evidence and witnesses in your own behalf, and to 24 cross-examine those witnesses presented in support of the Summary Order. You may require the attendance of NOTICE OF OPPORTUNITY TO DEFEND AND

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Vermiculture, Inc.

(360) 902-8760

2	DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION		
3		(DO 10D(1) 00	
4	IN THE MATTER OF DETERMINING Whether there has been a violation	SDO - 10B(1) - 00	
5	of the Business Opportunity Fraud Act of the State of Washington by:	APPLICATION FOR ADJUDICATIVE HEARING	
6	Vermiculture, Inc., Jeff Owens, their employees and agents,	Case No. 99-12-0383	
7	Respondents.		
8			
9	THE STATE OF WASHINGTON TO:	Vermiculture, Inc.	
10		6000 S. Eastern Avenue, Suite #2D Green Valley, NV 89119	
11			
12	If you wish to contest the Summary Order To C	ease And Desist and have an adjudicative hearing, you	
13	must sign, date, and return this form within twenty (20) days of the date you received it, to:		
14	Washington State Department of Financial Institutions Securities Division		
15	Attn: Brad Ferber P. O. Box 9033		
16	Olympia, Washington 98507-9033		
17	FAILURE TO RETURN THIS FORM SO THA	AT IT IS <u>RECEIVED</u> BY THE DEPARTMENT OF	
18	FINANCIAL INSTITUTIONS WITHIN TWENTY (20) DAYS OF THE DATE YOU RECEIVED IT WILL		
19	CONSTITUTE A DEFAULT AND WILL RESULT IN THE LOSS OF YOUR RIGHT TO AN		
20	ADJUDICATIVE HEARING AND WILL RESULT IN THE INFORMAL DISPOSITION OF YOUR CASE		
21	AS AUTHORIZED BY RCW 34.05.440. In that case the Director may proceed to resolve this matter without		
22	further notice or hearing. In such a case, the Director will immediately enter an appropriate order in disposition		
23	of the Summary Order, to include prohibition against yo	our engaging in certain business practices as described in	
24	the Summary Order.		
	<u>INSTRUCTIONS</u> : Circle your desired responses to iter	ns I, II, and III below.	
	APPLICATION FOR ADJUDICATIVE HEARING 1	DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division PO Roy 0033	

Vermiculture, Inc.

PO Box 9033 Olympia, WA 98507-9033 (360) 902-8760

1	I.		
2	I [REQUEST] [DO NOT REQUEST] a formal hearing in this matter.		
3	II.		
4	I [WILL] [WILL NOT] be represented by an attorney. His/her name and address are:		
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6			
7	III.		
8	I [REQUEST] [DO NOT REQUEST] that a qualified interpreter be appointed at no cost to me to		
9	interpret for (myself) or (my witness(es)). My, or my witness's(es'), primary language is		
10	(identify language). My, or my witness's(es'), hearing impaired status is		
11	(identify hearing impaired status). I understand that a qualified interpreter will be		
12	appointed at no cost to me or to my witness(es).		
13	IV.		
14	You have the right: To demand a hearing; to be represented by an attorney at your own expense; to		
15	subpoena witnesses to the hearing or subpoena the production of books or documents and to otherwise defend		
16	against the Summary Order.		
17	WARNING: FAILURE TO COMPLETE AND MAIL THIS DOCUMENT SO THAT IT IS		
18	RECEIVED BY THE SECURITIES DIVISION WITHIN 20 DAYS AFTER YOU RECEIVED THE		
19	SUMMARY ORDER TO CEASE AND DESIST WILL RESULT IN THE DISPOSITION OF THIS CASE AS		
20	AUTHORIZED BY RCW 34.05.440.		
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1	Dated this day of	, 2000.
2	Vermiculture, Inc., by:	
3	Signature:	
4		
5	Print Name and Title	
6	Fint Name and Tide	
7	Address (if facing page is incorrect):	-
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APPLICATION FOR ADJUDICATIVE HEARING

Vermiculture, Inc.

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2	DEPARTMENT OF FINANCIAL INSTITUTIONS SECURITIES DIVISION		
3		ano 100 (a) 00	
4	IN THE MATTER OF DETERMINING Whether there has been a violation	SDO - 10B(2) - 00	
5	Of the Business Opportunity Fraud Act of the State of Washington by:	APPLICATION FOR ADJUDICATIVE HEARING	
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	<u>INSTRUCTIONS</u> : Circle your desired responses to ite	ms I, II, and III below.	
	APPLICATION FOR ADJUDICATIVE HEARING 1	DEPARTMENT OF FINANCIAL INSTITUTIONS Securities Division	
	Vermiculture, Inc.	PO Box 9033 Olympia, WA 98507-9033	

PO Box 9033 Olympia, WA 98507-9033 (360) 902-8760

1	I.		
2	I [REQUEST] [DO NOT REQUEST] a formal hearing in this matter.		
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20	AUTHORIZED BY RCW 34.05.440.		
21			
22			
23			
24			

1	Dated this	day of	, 2000.
2	Jeff Owens, as a representative of Vermiculture, Inc., and individually:		
3	Signature		
4			_
5	If an officer, director, manager, o	or other titled representat	ive of Vermiculture, Inc., please so indicate:
6			_
7	Address (if facing page is incorr	rect):	
8			_
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